

- Job Title:** Junior Ag Advisor
- Location:** Regional office in Africa – Nairobi, Cape Town or Accra
- Contract:** 1-year contract, full time
- Salary:** Commensurate with experience

## 1. Introduction

Established in 2009, AgDevCo is a social impact investor that invests in agribusinesses in Sub-Saharan Africa. It is a permanent capital vehicle and have AUM of \$250 million and growing. AgDevCo's aim is to promote sustainable and commercially viable agribusinesses and to achieve high development impact by reducing poverty, contributing to wider economic growth and development. AgDevCo provides patient capital, in the form of debt and/or equity, and specialist advice to support a portfolio of high-potential investees. The company works closely with its investees as collaborative, yet challenging, partners. AgDevCo's approach allows for a better mutual understanding of each investment's opportunities and risks, which facilitates and accelerates business improvements.

AgDevCo has regional offices and country presence in West, East and Southern Africa – and investments in 10 countries in sub-Saharan Africa.

## 2. Role

We are seeking a Junior Agriculture Advisor (JAA) to join our Commercial Agricultural team. The JAA role will support the senior agricultural advisors and work with investments teams on a project-based approach across our pipeline and portfolio in Sub-Saharan Africa.

## 3. Specific responsibilities

Reporting to the Commercial Agriculture Director, the JAA will:

- ▶ Provide support to Senior Agricultural Advisors, assisting on existing and prospective investments:
  - Develop agronomy advice (internal and external)
  - Crop suitability checks in relation to location specific operating climate, soils, altitude and water availability
  - Benchmark target field management, crop yields and livestock production targets, equipment, irrigation requirements with other projects
  - Labour requirements and benchmark efficiencies
  - Gross margin models for use in due diligences and business plan preparation
- ▶ Prepare adequate templates for ag-team's field use
- ▶ Develop a knowledge of GIS skills for practical use in the pipeline and portfolio (NDVI, remote sensing and mapping)
- ▶ Assist with the greenhouse gas accounting and climate impact assessments

- ▶ Assist in checking of compliance of investments with AgDevCo's Crop Protection Policy or farm facing policies
- ▶ Maintain active list of technical ag-consultants and assist with preparation of Terms of Reference and Contract preparation for external consultants
- ▶ To assist in specific projects with investments and/or for AgDevCo, like Ag-weeks or other internal training events with a focus on agriculture.
- ▶ Support in grant funded and technical assistance projects alongside portfolio companies
- ▶ Lead in the development of carbon credit projects
- ▶ Keep abreast of developments in relevant agricultural technologies

#### 4. Profile

Interested candidates that meet the following requirements should consider applying.

##### Qualifications and experience

- ▶ Minimum of a Bachelor of Science degree in general agriculture or related subject
- ▶ Proven experience in operational agricultural business role
- ▶ Understanding production costs and gross margins
- ▶ Passion for agricultural development
- ▶ Analytical, entrepreneurial, and communicative
- ▶ Computer literate, able to work with MS Office programs and preferably with Climate tools/GIS/farm management programs
- ▶ Resident in Africa and willing to travel 25-30% of the year to visit AgDevCo projects
- ▶ Fluency in English, verbal and written, with excellent reporting, presentation, communications and interpersonal skills. Strong applicants will have demonstrated experience delivering presentations to senior-level staff or stakeholders.
- ▶ An ability to work independently, as well as part of a team. We are looking for individuals with the humility, patience and good humour required to make strong team players.

#### 5. Why should you join us?

Successful candidates will be offered the following:

- ▶ a competitive salary and benefits package;
- ▶ a discretionary annual performance bonus;
- ▶ private medical insurance;
- ▶ flexible working arrangements;
- ▶ the opportunity to travel internationally and gain valuable international experience and insight;

- ▶ the opportunity to be part of a diverse team of friendly, collaborative and highly skilled professionals; and
- ▶ the opportunity to contribute to Africa's economic development in a meaningful way.

## 6. How to apply?

Interested candidates should submit their applications by email to [ewiersma@agdevco.com](mailto:ewiersma@agdevco.com) with "**JAA 2022**" in the subject line.

To be considered, email applications must include all of the following:

- ▶ proof of the right to work in the region without the need for sponsorship;
- ▶ a CV that details all relevant experience;
- ▶ a covering letter that describes the motivation for applying to the role and for pursuing a career in our field; and
- ▶ transcripts for any and all undergraduate and postgraduate degree courses completed. When transcripts are not yet available, please note this in your application.

Shortlisted candidates will be invited to complete writing and financial assessments prior to being invited to interview.

Please note that we are unable to individually respond to every application. If you have not heard back from AgDevCo within 30 business days, we regret to inform that your application was not successful.

## 7. Diversity

AgDevCo is committed to creating a diverse environment and is proud to be an equal opportunity employer. All qualified applicants will receive consideration for employment without regard to race, colour, religion, gender, gender identity or expression, sexual orientation, national origin, disability, or age.

## 8. GDPR

Please note that by submitting an application to AgDevCo, it is understood that candidates acknowledge and accept the following statement:

*"In submitting this application, I agree that AgDevCo may collect the personal data it contains and use that data for current and future recruitment. In the event that my application is unsuccessful, I understand that my details will be securely destroyed after six months."*